

PmCenters **USA**[®]

Corporate Solutions Capabilities Overview



**Improving Organizational Project Management,
Agile & Business Analysis Performance**

through

**Project Management-as-a-Service, Customized Training,
and Consulting**



Helping You Achieve Organizational Alignment, Accountability, and Effectiveness

Engage our proven Solutions Consultants and Subject Matter Experts to:

- Drive for results, efficiencies, and effectiveness
- Establish a standards-based approach to managing projects
- Create a culture of accountability
- Expect predictable project outcomes
- Achieve your strategic business objectives



Transform Your Organization Through Our Top 3 Services

- I. Project Management-as-a-Service (PMaaS)**
 - Our premier service and core competency
 - Proven Project Managers, Scrum Masters, or Business Analysts available within 2 weeks to staff key initiatives
 - Service agreement eliminates co-employment risk
 - Streamlined monthly service fee
- II. Customized Training** - Project Management, Agile, Project Controls & Business Analysis
 - Our courseware aligns with standards including Project Management Institute (PMI)®, International Institute of Business Analysis (IIBA)®, and Association for the Advancement of Cost Engineering International (ACE)®
 - Our curriculum can be customized to meet specific needs
 - Promotes adoption of company's methodologies and defined project process
 - Customized case study or exercises to reinforce learnings
 - Off-the-shelf courses, including PMI® certification exam prep courses, also available for private delivery
- III. Consulting** - Project Management, Agile, Project Controls & Business Analysis
 - Noted Subject Matter Experts with demonstrated experience assisting organizations in all areas of project management, agile, project controls & business analysis execution
 - Solutions Consultants work closely with clients to define or improve processes for managing projects, performing business analysis or conducting cost estimating/engineering
 - Offering a wide range of services including assessments/gap analysis, mentoring, and coaching

Project Management-as-a-Service

In today's fast-paced business climate, organizations are finding that the demand for skilled Project Managers, Scrum Masters, and Business Analysts in the U.S. far outweighs the supply of readily-available talent. PMCentersUSA has been in the business of project management and business analysis for more than 25 years, providing solutions to support companies facing this challenge.

We've taken our experience as consultants, educators, and practitioners, combined with our Project Management Institute (PMI)® award-winning distinction, to offer an innovative specialty staffing service to address this gap in the traditional staffing market.

Project Management-as-a-Service (PMaaS): Our solution is available nationwide for organizations in need of 1-25 Project Managers, Scrum Masters, or Business Analysts for a defined SOW engagement. This streamlined specialty solution is backed by our noted Technical Subject Matter Experts and provides companies with the skilled project resources they require in a defined and accelerated delivery time frame.

How It Works:

- To get started, our team will meet with you to understand your project(s) and the scope of your needs.
- Together, we will identify individual project resource types and experience requirements.
- We will execute a statement of work for delivery of our professional service.
- Our team will provide you with qualified personnel within 2-4 weeks, should you choose to leverage our proven service level agreement.
- The service is billed using a flat monthly fee.
- All work done under our service comes with a satisfaction guarantee.

Project Management-as-a-Service is the highest-rated customer service we offer and is also available to organizations utilizing an MSP-VMS staffing model.

Benefits:

1. **Quality:** We deploy proven project professionals -- qualified, supported, and monitored by our distinguished PM & BA Technical Subject Matter Experts.
2. **Scalability:** We provide from 1 up to 25 resources every 10 days (included are PMs, BAs, Scrum Masters, Program Managers).
3. **Speed:** Time Matters! Average time to start a resource is based on a Service Level Agreement (SLA), which is measured in days.
4. **On-Demand:** Engage our service any time you need experienced project practitioners quickly that you can count on.
5. **Cost Predictability:** We charge a flat monthly service fee.
6. **Simplification:** Our PMaaS process dramatically simplifies and streamlines traditional efforts to qualify, hire, and on-board project resources and deliver results.
7. **Co-employment Risk:** Eliminated.
8. **Trusted Service Provider:** We're a leader in the project management industry, a Project Management Institute (PMI)® Award-Winner and Authorized Training Partner with 25 years of cumulative experience delivering specialty PM & BA solutions throughout the U.S.
9. **Breadth & Depth:** We offer Big 4 capability at a fraction of the price.
10. **Satisfaction Guarantee:** Your success = our success. We partner with you to ensure your satisfaction with our service!



Enterprise TrainingPerksSM

Earn Complimentary, Live Private Training with every PM-as-a-Service Placement

Enterprise TrainingPerksSM Offer:

At PMCentersUSA, we believe in empowering our clients with comprehensive solutions. When you engage our consultants under the PM-as-a-Service solution, you gain access to our TrainingPerks program. For every consultant in a 40-hour-per-week engagement, your organization will earn one TrainingPerk for every month they are on the assignment. One TrainingPerk equals one hour of training. You can redeem TrainingPerks for any project management, business analysis, or agile course. These courses will be delivered live for up to 25 attendees!

Program Details:

1. Every placement under the PM-as-a-Service SOW counts towards the TrainingPerks Program
2. One billable month = One TrainingPerk per consultant
3. One TrainingPerk = One hour of training
4. TrainingPerks can be redeemed for any 7 or 14-hour PM, BA, or Agile course
5. Maximum course enrollment is 25 people
6. TrainingPerks will expire after 1 year if not redeemed
7. TrainingPerks are not redeemable for cash or discounts

Available Courses:

Project Management

- 7-Hr Intro to Project Management
- 7-Hr Project Management for Non-PMs
- 7-Hr Best Practices for Project Communication
- 7-Hr Best Practices for Controlling Project Cost
- 7-Hr Best Practices for Managing Project Resources
- 7-Hr Best Practices for Implementing Project Procurement
- 7-Hr Best Practices for Managing Project Quality
- 7-Hr Best Practices for Defining Project Scope
- 7-Hr Best Practices for Developing Project Schedules
- 7-Hr Best Practices for Managing Project Risk
- 14-Hr Managing Multiple Projects
- 14-Hr Project Leadership
- 14-Hr Project Management Overview
- 14-Hr Management of Resources, Stakeholders, and Communications
- 14-Hr Risk and Procurement
- 14-Hr Schedule and Cost
- 14-Hr Scope and Quality

Business Analysis

- 7-Hr Building a Solid Foundation for Testing
- 7-Hr Introduction to Business Analysis
- 7-Hr Preparing Effective Use Cases
- 7-Hr Requirements Analysis
- 7-Hr Requirements Elicitation
- 7-Hr Solution Evaluation

Agile

- 7-Hr Agile Product Owner
- 7-Hr Introduction to Agile
- 14-Hr Introduction to Agile

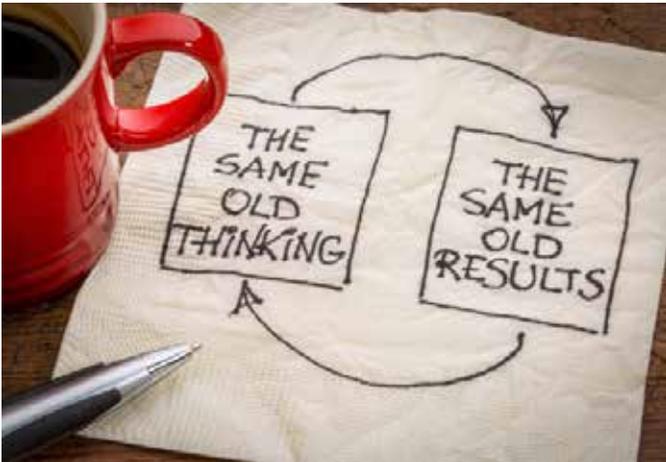
Make it a TrainingPerksSM PowerPlay!

Have a need for multiple resources? The more consultants you engage, the faster you earn! For example, if you bring on 7 resources under PMAas, after one month you'll be ready to book your first private 7-Hour PM, BA, or Agile course!

For a limited time only!**
Please contact your account manager,
or call us at 1-866-963-8621
for additional information.

***Terms and Conditions Apply*

Customized Training Programs



If your organization requires targeted learning support in any area of project management, agile, or business analysis, engage PMCentersUSA to implement a custom training program uniquely tailored for your environment. We start with use of industry-aligned curriculum, including our Project Management Institute (PMI)® award-winning courseware, and enhance it to include hands-on exercises or a case study designed to illustrate key learning objectives and drive adoption of your organization's processes and methodologies.

PMCentersUSA Subject Matter Experts (SMEs) will work closely with your team to identify the training areas of greatest need to ensure your organization receives the highest ROI from your custom program.

Our Proven 5-Step Approach:

1. **Define the Scope** – We help you to identify those within the organization in need of professional development, from executives to project team members.
2. **Create a Plan** – We collaborate with you to develop a customized training approach aligned to your organization's priorities.
3. **Determine Training & Delivery** – We assist you in determining course selection and level of customization and establish a schedule for roll out.
4. **Deliver Private Program** – We deploy our exceptional instructor team of SMEs to deliver your program and ensure knowledge comprehension through hands-on learning and active engagement.
5. **Measure Success** – Upon completion of your program, we meet to evaluate the success of the training and address any additional needs, including consulting or staffing to reinforce the adoption of newly-learned concepts.

Benefits of a Custom-Designed Program:

- **Organizational Alignment** – Receive private training that's developed to drive change, organizational alignment, value creation, and attainment.
- **Corporate Branding** – Create a training program addressing your company's methodologies for managing projects successfully in your environment (The "Your Company" Way).
- **Custom Configuration** – Select from our wide range of courses, from fundamental project management to probabilistic cost analysis and agile/scrum-aligned courses, to best meet your organization's training needs.

Leverage our Subject Matter Experts to assist with:

- **Legacy Artifacts** – Review your methodologies, tools, templates, and procedures to validate your existing models or recommend changes as needed.
- **Project Reviews** – Analyze historical project data to improve outcomes of future projects.
- **Project Management-as-a-Service (PMaaS)** – Obtain experienced practitioners backed by our Technical SMEs to assist in delivery of your most critical, time-sensitive, and visible projects.

Customized programs to meet your specific training needs!



Pre-Buy Program Grow Your Training Budget by 50%

The Program

- Organizations with more substantial training needs may take advantage of our Corporate Pre-Buy Program
- This unique program offers your organization the opportunity to pre-purchase our award-winning training courses at a considerable savings
- With this program, organizations are not required to register individual employees at the time of purchase
- All organizations participating in our Corporate Pre-Buy Program will receive incrementally higher levels of additional credit based on the amount invested
- This credit is translated into training units - dollar for dollar - which are good for use for up to one year from date of purchase

For example, if you invest \$100,00 you will receive \$150,000 worth of training units, which can be applied to purchase any of our private training programs.

The Benefits

- **Exceed Your Budget Expectations** - Enables you to increase your training budget by 50% of what you pre-purchase
- **Leverages Your Purchasing Power** - Enables small and large companies alike to maximize their purchasing power throughout the year regardless of the size of the transaction
- **Greatest Savings** - The higher the level of commitment, the more additional earnings you receive
- **Easy to Purchase** - At time of purchase, the only information required is the amount of the pre-buy. No need to know the details of how training will be delivered



PMCentersUSA Solutions Partner

About Us

ConsultUSA is a nationally-focused, full life cycle IT Staffing Solutions organization with a dedicated team of highly-talented professionals that has provided quality services to our clients for over 25 years. Jointly with our solutions partner PMCentersUSA, we seek to generate long-term sustainable client and employee value and relationships by exceeding expectations in all areas of our business. We constantly strive to enable our clients to realize greater value through use of our innovative services, which include:

IT Staffing-as-a-Service

This guaranteed staffing solution enables clients with demanding project needs to engage ConsultUSA through a Statement of Work (SOW) to on board from 1 to 25 IT resources within 2 - 4 weeks. Our team works with you to understand and qualify your needs. Once the engagement logistics are finalized, our team will interview, test and screen candidates to deliver qualified professionals who match your business needs. Our service comes with a satisfaction guarantee on all resources deployed throughout the engagement.

About PMCentersUSA

PMCentersUSA is a Project Management Institute (PMI)[®] award-winning Professional Development Provider of the Year and PMI Authorized Training Partner. We are a recognized leader in delivering corporate solutions, including project management, agile, and business analysis specialty staffing, consulting, and custom training. Our team consists of Subject Matter Experts and Senior Solutions Consultants with years of experience assisting organizations undergoing improvement initiatives, including agile transformations or the implementation of PMOs and BA COEs.

In addition to consulting and training services, we offer Project Management-as-a-Service (PMaaS). This solution provides experienced project/program management, agile, and business analysis practitioners under a defined SOW engagement to assist in the delivery of key initiatives. This specialty service leverages the cumulative expertise of PMCentersUSA, enabling organizations throughout the U.S. to engage proven consultants with demonstrated competencies for a wide range of project demands.

To reinforce adoption of company-specific processes for managing projects, we work closely with organizations throughout the country to develop customized private training programs targeting their specific methodology and environment. We utilize our standards-based curriculum and customize our courseware, case studies, and exercises to promote comprehension of newly-learned concepts and techniques.

Mission

To provide educational programs, consulting services, and specialty staffing solutions in project management, agile, and business analysis that enable our clients to achieve improved project performance and benefits realization.

Vision

To be nationally recognized as a trusted solutions provider focused on project management, agile, and business analysis, leveraging our strong foundation in the delivery of training, consulting, and specialty staffing solutions.

PMCentersUSA[®]



Let our team help you resolve your unique challenges!

Contact Us Today:

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