

PmCenters **USA**[®]

Corporate Solutions Capabilities Overview



Improving Organizational Project Management, Project Controls & Business Analysis Performance

through

Specialty Staffing, Customized Training, and Consulting



Project
Management
Institute



Endorsed Education
Provider

Helping You Achieve Organizational Alignment, Accountability, and Effectiveness

Engage our proven Solutions Consultants and Subject Matter Experts to:

- Drive for results, efficiencies, and effectiveness
- Establish a standards-based approach to managing projects
- Create a culture of accountability
- Expect predictable project outcomes
- Achieve your strategic business objectives



Transform Your Organization Through Our Top 3 Services

I. Specialty Staffing-as-a-Service - Project Management, Project Controls & Business Analysis

- Our premier service and core competency
- Proven project resources available within 2 weeks to staff key initiatives
- Managed service agreement eliminates co-employment risk
- Streamlined monthly service fee with no time sheet approvals required

II. Customized Training - Project Management, Project Controls & Business Analysis

- Our courseware aligns with standards including Project Management Institute (PMI)®, International Institute of Business Analysis (IIBA)®, and Association for the Advancement of Cost Engineering International (AACE)® and can be customized to meet specific needs
- Promotes adoption of company's methodology and defined project process
- Customized case study or exercises to reinforce learnings
- Standard courses, including industry-aligned certification exam prep courses, also available for private delivery

III. Consulting - Project Management, Project Controls & Business Analysis

- Noted Subject Matter Experts with demonstrated experience assisting organizations in all areas of project management, project controls & business analysis execution
- Solutions Consultants work closely with clients to define or improve processes for managing projects, performing business analysis or conducting cost estimating/engineering
- Offering a wide range of services including assessments/gap analysis, mentoring, and coaching

Specialty Staffing-as-a-Service:

Project Management, Project Controls & Business Analysis

In today's fast-paced business climate, organizations are finding that the demand for skilled project management, project controls, and business analysis professionals in the United States far outweighs readily available talent. PMCentersUSA has been in the business of project management for more than 20 years, providing solutions to support clients facing this predicament. Our innovative specialty service addresses this high-demand need for qualified project resources - just in time.

Specialty Staffing-as-a-Service: Project Management, Project Controls & Business Analysis

Engage our project solutions consultants under a streamlined professional staffing service, backed by our noted Technical Subject Matter Experts, to assist in the successful delivery of your key initiatives.

Benefits:

- 1. Access to Exceptional Talent in the U.S.** – We deploy proven project professionals to get your project done right, right here – ideal for projects with strict business or regulatory requirements for work to be completed in the U.S.
- 2. Cost Savings/Higher Quality** – Our service provides resources with the proven competencies you need and of a higher caliber than the average staffing company, at rates much lower than “Big 4” firms
- 3. Reduced Cycle Time** – We'll onboard from 1-25 qualified project personnel within two weeks (on average) under our proven Service Level Agreement
- 4. Satisfaction Guaranteed** – We provide our promise that you'll be highly satisfied with the team we deploy or we'll make changes to ensure your satisfaction
- 5. Managed Service** – We charge one monthly service fee per resource engaged to streamline the process; no timesheets are required
- 6. No Risk** – We offer you freedom from concern over co-employment risk or the tenure-rule constraints often associated with traditional staffing
- 7. Retention** – We compensate our personnel fairly and provide training and benefits, including a 401k Savings Plan and certification reimbursement, to increase their stability over the life of your project
- 8. Flexibility** – We give you the ability to add or remove resources based on your changing project demands
- 9. Trusted Service Provider** – We are a leader in the Project Management & Business Analysis industry and have been a PMI® Charter Global Registered Education Provider since 1999 and an IIBA® EEP™ since 2007, assisting countless organizations across the U.S. since 1999
- 10. Highest Customer Satisfaction** – This service engages our team at the highest level and is ranked by our customers as the highest customer service offering we deliver

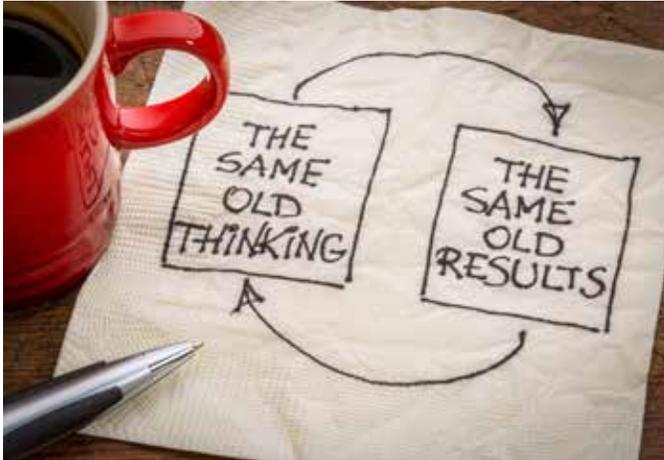
Specialty Staffing-as-a-Service: Project Management, Project Controls & Business Analysis

Our service is available for organizations in need of 1-25 project resources for a defined SOW engagement. Our services are also available to organizations utilizing VMS to obtain staffing services.

PMCentersUSA offers clients the ability to engage our project solutions consultants under a streamlined professional staffing service, backed by our noted Technical Subject Matter Experts, to assist in the successful delivery of key initiatives.



Customized Training Programs



If your organization requires targeted learning support in any area of project management, business analysis, or agile, engage PMCentersUSA to implement a custom training program uniquely customized for your specific environment and needs. We start with use of industry-aligned curriculum, including our Project Management Institute (PMI)® award-winning courseware, and customize it to include hands-on exercises or a case study designed to illustrate key learning objectives and drive adoption of your organization's processes and methodologies.

PMCentersUSA Subject Matter Experts (SMEs) will work closely with your team to identify the training areas of greatest need to ensure your organization receives the highest ROI from your custom program.

Our Proven 5-Step Approach:

1. **Define the Scope** – We help you to identify those within the organization in need of professional development, from executives to project team members
2. **Create a Plan** – We collaborate with you to develop a customized training approach aligned to your organization's priorities
3. **Determine Training & Delivery** – We assist you in determining course selection and level of customization and establish a schedule for roll out
4. **Deliver Private Program** – We deploy our exceptional instructor team of SMEs to deliver your program and ensure knowledge comprehension through hands-on learning and active engagement
5. **Measure Success** – Upon completion of your program, we meet to evaluate the success of the training and address any additional needs, including consulting or staffing to reinforce the adoption of newly-learned concepts

Benefits of a Custom-Designed Program:

- **Organizational Alignment** – Receive private training that's developed to drive change, organizational alignment, value creation, and attainment
- **Corporate Branding** – Create a training program addressing your company's methodologies for managing projects successfully in your environment (The "Your Company" Way)
- **Custom Configuration** – Select from our wide range of courses, from fundamental project management to probabilistic cost analysis and agile/scrum-aligned courses, to best meet your organization's training needs and choose how, when, and where they are delivered

Leverage our Subject Matter Experts to assist with:

- **Legacy Artifacts** – Review your methodologies, tools, templates, and procedures to validate your existing model or recommend changes as needed
- **Project Reviews** – Analyze historical project data to improve outcomes of future projects
- **Specialty Staffing Solutions** – Obtain experienced practitioners backed by our Technical SMEs to assist in delivery of your most critical, time-sensitive, and visible projects

Customized programs to meet your specific training needs!

Consulting Services

For organizations seeking expert help with Project Management, Project Controls or Business Analysis, PMCentersUSA is an experienced, trustworthy resource providing a range of services to deliver transformational outcomes for our clients.

Since 1999, we have been aligned with the Project Management Institute (PMI)®, serving our clients across the U.S. in the areas of consulting and organizational training based on the standards and best practices established in PMI®'s *A Guide to the Project Management Body of Knowledge, (PMBOK® Guide)* and other PMI® global standards. We are also an Endorsed Education Provider™ (EEP™) for the International Institute of Business Analysis™ (IIBA®) and serve clients seeking assistance from a consulting or organizational training perspective on improving their practice of business analysis. We also help reinforce adoption of the underlying principles of the AACCE® International Body of Knowledge, *Total Cost Management (TCM) Framework®* to assist companies seeking to improve their systematic approach to each practice area of the cost engineering field.

Our seasoned practitioners and Subject Matter Experts offer keen insights acquired from their wide-ranging experience in project, program, and portfolio management, as well as agile, project controls, and business analysis, within both the private and public sectors. PMCentersUSA works closely with organizations to understand their unique challenges and recommend proven solutions to drive improved performance.

Our Consulting Services include:

- Project Management Specialty Staffing-as-a-Service
- Organizational Assessment & Gap Analysis
- Pre/Post Project Audits and Reviews
- Review, Create or Augment Project Process, Procedures, Templates & Tools
- Creation of PMO or BA Center of Excellence
- Organizational Professional Development Consultation
- Agile, PM and BA Courseware Customization & Licensing



Review of Project Process, Procedures, & Templates

PMCentersUSA utilizes our extensive library of effective business analysis, project management, and project controls documentation to support organizations seeking to improve their project methodology. We perform project assessment services and recommend specific methods to optimize your processes and streamline your procedures and templates. In addition, we can assess an organization's use of project management software tools and make recommendations for sustained improvements or targeted training as needed.

Project Reviews, Coaching and Continued Support

Our experienced consultants work with organizations to assess a project in its entirety or to focus on a certain area of concern such as cost, schedule, quality, or contract/regulatory compliance to enhance existing practices. Our project management, project controls, and business analysis consultants also provide coaching and continued support for organizations. Coaching is a proven hands-on method of working one-on-one with key individuals or small teams and typically includes:

- Cultivating skills and leadership development
- Providing guidance in policy, process, and methodology
- Applying newly-learned skills to actual projects
- Developing skills specific to an organization or project

Organizational Professional Development Consultation

PMCentersUSA assists companies interested in obtaining project management, project controls, and business analysis training for their personnel as part of an organizational professional development training initiative. For any organization to gain meaningful value from such an undertaking, we consistently recommend that all members of the company – from the executives to the project team members - participate in the training program. This ensures that a common understanding is established across the organization, providing the best foundation for success.

Oftentimes, we are asked to customize our standards-based training curriculum to incorporate a company's proprietary methodology or reflect a particular industry to make a private training program very specific. In such cases, we offer organizations the ability to license our customized course(s) for integration into the company's internal training programs. Customization efforts can also include developing unique case studies or exercises to meet a client's distinct learning objectives. Leveraging our consultative approach, PMCentersUSA works collaboratively with our clients to produce and deliver powerful training programs that can affect positive, transformative change.

About PMCentersUSA

PMCentersUSA is a Project Management Institute (PMI)[®] award-winning Professional Development Provider of the Year and a recognized leader in delivering corporate solutions, including project management, project controls, and business analysis specialty staffing, consulting, and custom training. Our team consists of Subject Matter Experts and Senior Solutions Consultants with years of experience assisting organizations undergoing improvement initiatives, including agile transformations or the implementation of PMOs and BA COEs.

To reinforce adoption of company-specific processes for managing projects, we work closely with organizations throughout the country to develop customized private training programs targeting their unique methodology and environment. We utilize our standards-based curriculum and customize our courseware, case studies, and exercises to promote comprehension of newly-learned concepts and techniques.

In addition to consulting and training services, we offer Specialty Staffing-as-a-Service. This managed service provides corporations with experienced project management, project controls, and business analysis practitioners under a defined SOW engagement to assist in the delivery of key initiatives. This specialty service leverages the cumulative expertise of PMCentersUSA, enabling organizations throughout the U.S. to engage proven consultants with demonstrated competencies for key project demands.

Mission

To provide educational programs, consulting services, and specialty staffing solutions in project management, project controls, and business analysis that enable our clients to achieve improved project performance and benefits realization.

Vision

To be nationally recognized as a premier training, consulting, specialty staffing and managed services company in project management, project controls, and business analysis, working synergistically with ConsultUSA.

PMCenters USA[®]



Let our team help you resolve your unique challenges!

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