

# *PmCenters* USA<sup>®</sup>

## *Corporate Solutions Capabilities Overview*



# Improving Organizational Project Management, Agile & Business Analysis Performance

*through*

## Project Management-as-a-Service, Customized Training, and Consulting



Project  
Management  
Institute



Endorsed Education  
Provider

## Helping You Achieve Organizational Alignment, Accountability, and Effectiveness

### Engage our proven Solutions Consultants and Subject Matter Experts to:

- Drive for results, efficiencies, and effectiveness
- Establish a standards-based approach to managing projects
- Create a culture of accountability
- Expect predictable project outcomes
- Achieve your strategic business objectives



### Transform Your Organization Through Our Top 3 Services

#### I. **Project Management-as-a-Service (PMaaS)**

- Our premier service and core competency
- Proven project managers, agile practitioners, or business analysts available within 2 weeks to staff key initiatives
- Service agreement eliminates co-employment risk
- Streamlined monthly service fee

#### II. **Customized Training** - Project Management, Agile, Project Controls & Business Analysis

- Our courseware aligns with standards including Project Management Institute (PMI)®, International Institute of Business Analysis (IIBA)®, and Association for the Advancement of Cost Engineering International (AACE)® and can be customized to meet specific needs
- Promotes adoption of company's methodology and defined project process
- Customized case study or exercises to reinforce learnings
- Standard courses, including PMI® and IIBA® certification exam prep courses, also available for private delivery

#### III. **Consulting** - Project Management, Agile, Project Controls & Business Analysis

- Noted Subject Matter Experts with demonstrated experience assisting organizations in all areas of project management, agile, project controls & business analysis execution
- Solutions Consultants work closely with clients to define or improve processes for managing projects, performing business analysis or conducting cost estimating/engineering
- Offering a wide range of services including assessments/gap analysis, mentoring, and coaching



## Project Management-as-a-Service

In today's fast-paced business climate, organizations are finding that the demand for skilled Project Managers, Scrum Masters, and Business Analysts in the U.S. far outweighs the supply of readily-available talent. PMCentersUSA has been in the business of project management and business analysis for more than 20 years, providing solutions to support companies facing this challenge.

We've taken our experience as consultants, educators, and project management practitioners, combined with our Project Management Institute (PMI)<sup>®</sup> award-winning distinction, to offer an innovative specialty staffing service to address this gap in the traditional staffing market.

**Project Management-as-a-Service (PMaaS):** Our solution is available nationwide for organizations in need of 1-25 Project Managers, Scrum Masters, or Business Analysts for a defined SOW engagement. This streamlined specialty solution is backed by our noted Technical Subject Matter Experts and provides companies with the skilled project resources they require in a defined and accelerated delivery time frame.

### How It Works:

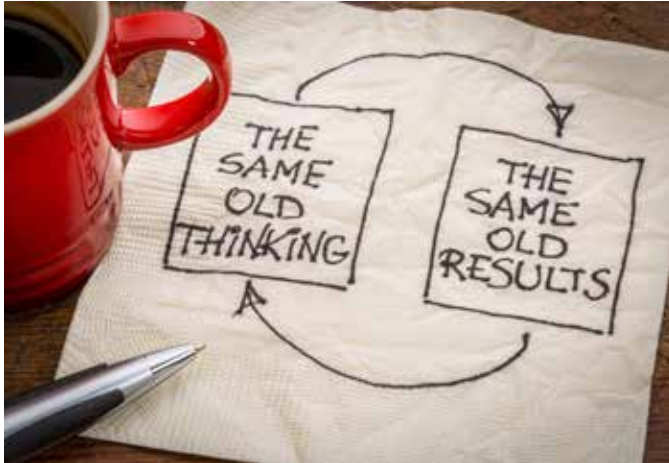
- To get started, our team will meet with you to understand your project(s) and the scope of your needs.
- Together, we will identify individual project resource types and experience requirements.
- We will execute a statement of work for delivery of our professional service.
- Our team will go to work and provide you with qualified personnel within 2-4 weeks, should you choose to leverage our proven service level agreement.
- The service is billed using a flat monthly fee.
- All work done under our service comes with a satisfaction guarantee.

*Project Management-as-a-Service is the highest-rated customer service we offer and is also available to organizations utilizing an MSP-VMS staffing model.*

### Benefits:

1. **Quality:** We deploy proven project professionals -- qualified, supported, and monitored by our distinguished PM & BA Technical Subject Matter Experts.
2. **Scalability:** We provide 1-25 resources every 10 days (included are PMs, BAs, Scrum Masters, Program Managers).
3. **Speed:** Time Matters! Average time to start a resource is based on a Service Level Agreement (SLA), which is measured in days.
4. **On-Demand:** Engage our service any time you need experienced project practitioners quickly that you can count on.
5. **Cost Predictability:** We charge a flat monthly service fee.
6. **Simplification:** Our PMaaS process dramatically simplifies and streamlines traditional efforts to on-board qualified project resources and delivers results.
7. **Co-employment Risk:** Eliminated.
8. **Trusted Service Provider:** We're a leader in the project management industry, a Project Management Institute (PMI)<sup>®</sup> Award-Winner and Charter Global REP since 1999 with 20 years of cumulative experience delivering specialty PM & BA solutions throughout the U.S.
9. **Breadth & Depth:** We offer Big 4 capability at a fraction of the price.
10. **Satisfaction Guarantee:** Your success = our success. We partner with you to ensure your satisfaction with our service!

## Customized Training Programs



If your organization requires targeted learning support in any area of project management, business analysis, or agile, engage PMCentersUSA to implement a custom training program uniquely tailored for your environment. We start with use of industry-aligned curriculum, including our Project Management Institute (PMI)® award-winning courseware, and enhance it to include hands-on exercises or a case study designed to illustrate key learning objectives and drive adoption of your organization's processes and methodologies.

PMCentersUSA Subject Matter Experts (SMEs) will work closely with your team to identify the training areas of greatest need to ensure your organization receives the highest ROI from your custom program.

### Our Proven 5-Step Approach:

1. **Define the Scope** – We help you to identify those within the organization in need of professional development, from executives to project team members.
2. **Create a Plan** – We collaborate with you to develop a customized training approach aligned to your organization's priorities.
3. **Determine Training & Delivery** – We assist you in determining course selection and level of customization and establish a schedule for roll out.
4. **Deliver Private Program** – We deploy our exceptional instructor team of SMEs to deliver your program and ensure knowledge comprehension through hands-on learning and active engagement.
5. **Measure Success** – Upon completion of your program, we meet to evaluate the success of the training and address any additional needs, including consulting or staffing to reinforce the adoption of newly-learned concepts.

### Benefits of a Custom-Designed Program:

- **Organizational Alignment** – Receive private training that's developed to drive change, organizational alignment, value creation, and attainment.
- **Corporate Branding** – Create a training program addressing your company's methodologies for managing projects successfully in your environment (The "Your Company" Way).
- **Custom Configuration** – Select from our wide range of courses, from fundamental project management to probabilistic cost analysis and agile/scrum-aligned courses, to best meet your organization's training needs and choose how, when, and where they are delivered.

### Leverage our Subject Matter Experts to assist with:

- **Legacy Artifacts** – Review your methodologies, tools, templates, and procedures to validate your existing model or recommend changes as needed.
- **Project Reviews** – Analyze historical project data to improve outcomes of future projects.
- **Project Management-as-a-Service (PMaaS)** – Obtain experienced practitioners backed by our Technical SMEs to assist in delivery of your most critical, time-sensitive, and visible projects.

**Customized programs to meet your specific training needs!**

## Consulting Services

For organizations seeking expert help with Project Management, Project Controls or Business Analysis, PMCentersUSA is an experienced, trustworthy resource providing a range of services to deliver transformational outcomes for our clients.

Since 1999, we have been aligned with the Project Management Institute (PMI)®, serving our clients across the U.S. in the areas of consulting and organizational training based on the standards and best practices established in PMI®'s *A Guide to the Project Management Body of Knowledge, (PMBOK® Guide)* and other PMI® global standards. We are also an Endorsed Education Provider™ (EEP™) for the International Institute of Business Analysis™ (IIBA®) and serve clients seeking assistance from a consulting or organizational training perspective on improving their practice of business analysis. We also help reinforce adoption of the underlying principles of the AACCE® International Body of Knowledge, *Total Cost Management (TCM) Framework®* to assist companies seeking to improve their systematic approach to each practice area of the cost engineering field.

Our seasoned practitioners and Subject Matter Experts offer keen insights acquired from their wide-ranging experience in project, program, and portfolio management, as well as agile, project controls, and business analysis, within both the private and public sectors. PMCentersUSA works closely with organizations to understand their unique challenges and recommend proven solutions to drive improved performance.

### Our Consulting Services include:

- Project Management-as-a-Service
- Organizational Assessment & Gap Analysis
- Pre/Post Project Audits and Reviews
- Review, Create, or Augment Project Process, Procedures, Templates & Tools
- Creation of PMO or BA Center of Excellence
- Organizational Professional Development Consultation
- Agile, PM, and BA Courseware Customization & Licensing



### Review of Project Process, Procedures, & Templates

PMCentersUSA utilizes our extensive library of effective business analysis, project management, and agile documentation to support organizations seeking to improve their project methodology. We perform project assessment services and recommend specific methods to optimize your processes and streamline your procedures and templates. In addition, we can assess an organization's use of project management software tools and make recommendations for sustained improvements or targeted training as needed.

### Project Reviews, Coaching and Continued Support

Our experienced consultants work with organizations to assess a project in its entirety or to focus on a certain area of concern such as cost, schedule, quality, or contract/regulatory compliance to enhance existing practices. Our project management, agile, and business analysis consultants also provide coaching and continued support for organizations. Coaching is a proven hands-on method of working one-on-one with key individuals or small teams and typically includes:

- Cultivating skills and leadership development
- Providing guidance in policy, process, and methodology
- Applying newly-learned skills to actual projects
- Developing skills specific to an organization or project

### Organizational Professional Development Consultation

PMCentersUSA assists companies interested in obtaining project management, agile, and business analysis training for their personnel as part of an organizational professional development training initiative. For any organization to gain meaningful value from such an undertaking, we consistently recommend that all members of the company – from the executives to the project team members - participate in the training program. This ensures that a common understanding is established across the organization, providing the best foundation for success.

Oftentimes, we are asked to customize our standards-based training curriculum to incorporate a company's proprietary methodology or reflect a particular industry to make a private training program very specific. In such cases, we offer organizations the ability to license our customized course(s) for integration into the company's internal training programs. Customization efforts can also include developing unique case studies or exercises to meet a client's distinct learning objectives. Leveraging our consultative approach, PMCentersUSA works collaboratively with our clients to produce and deliver powerful training programs that can affect positive, transformative change.

## About PMCentersUSA

PMCentersUSA is a Project Management Institute (PMI)<sup>®</sup> award-winning Professional Development Provider of the Year and a recognized leader in delivering corporate solutions, including project management, agile, and business analysis specialty staffing, consulting, and custom training. Our team consists of Subject Matter Experts and Senior Solutions Consultants with years of experience assisting organizations undergoing improvement initiatives, including agile transformations or the implementation of PMOs and BA COEs.

In addition to consulting and training services, we offer Project Management-as-a-Service (PMaaS). This solution provides experienced project/program management, agile, and business analysis practitioners under a defined SOW engagement to assist in the delivery of key initiatives. This specialty service leverages the cumulative expertise of PMCentersUSA, enabling organizations throughout the U.S. to engage proven consultants with demonstrated competencies for a wide range of project demands.

To reinforce adoption of company-specific processes for managing projects, we work closely with organizations throughout the country to develop customized private training programs targeting their unique methodology and environment. We utilize our standards-based curriculum and customize our courseware, case studies, and exercises to promote comprehension of newly-learned concepts and techniques.

### Mission

To provide educational programs, consulting services, and specialty staffing solutions in project management, agile, and business analysis that enable our clients to achieve improved project performance and benefits realization.

### Vision

To be nationally recognized as a trusted solutions provider focused on project management, agile, and business analysis, leveraging our strong foundation in the delivery of training, consulting, and specialty staffing solutions.

*PMCenters* USA<sup>®</sup>



*Let our team help you resolve your unique challenges!*

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